



## RADIANT HAIR DESIGN

### BRIDE

BRIDE TOTAL: \$360

BRIDE PRICE INCLUDES BOOKING RETAINER, IN-SALON HAIR TRIAL, & WEDDING DAY STYLE

A PRE-WEDDING BLOWOUT MAY BE AVAILABLE FOR AN ADDITIONAL \$60

### BOOKING RETAINER

\$180 (NON-REFUNDABLE) BOOKING RETAINER. UPON PAYMENT OF THE INVOICE, YOUR DATE IS BOOKED EXCLUSIVELY FOR YOUR WEDDING. WE WILL THEN SCHEDULE YOUR TRIAL

### BRIDAL TRIAL

A TRIAL IS INCLUDED IN YOUR BRIDE PACKAGE. DOING THIS ENSURES THAT I KNOW YOUR HAIR WELL, WE ARE ON THE SAME PAGE WITH DETAILS ABOUT YOUR DESIRED LOOK, AND YOU ARE COMFORTABLE IN MY GREAT HANDS ON YOUR SPECIAL DAY. TRIALS ARE RECOMMENDED JUST 1-2 MONTHS PRIOR TO YOUR WEDDING DAY SO THAT YOUR HAIR IS FRESH IN MY MIND. A TRIAL APPOINTMENT ALLOWS FOR 90 MINUTES. WE CAN DO ONE PRIMARY STYLE AND IF THERE IS TIME WE CAN TRY A COUPLE CHANGES OR ALTERNATIVE STYLES

ADDITIONAL TRIALS \$95

THE TRIAL PORTION OF PAYMENT IS INCLUDED IN THE BOOKING RETAINER COST, SO NO ADDITIONAL PAYMENT WILL BE EXPECTED AT THE BRIDAL TRIAL APPOINTMENT. IF YOU WISH TO LEAVE GRATUITY FOR YOUR STYLIST AT THIS APPOINTMENT, PLEASE BRING CASH OR PLAN TO REQUEST YOUR STYLIST'S VENMO.

### BLOWOUT

THE DAY BEFORE BLOWOUT IS AN OPTIONAL ADDITION TO YOUR CONTRACT AT A COST OF \$60. A WOMAN'S WEDDING DAY IS SO PRECIOUS AND PREPARING YOUR HAIR THE DAY BEFORE WITH A PROPER BLOWOUT IS THE BEST THING YOU CAN DO TO FEEL BEAUTIFUL AT THE REHERASAL AND HAVE YOUR HAIR PREPARED WITH PROPER CLEANLINESS AND PRODUCTS FOR YOUR WEDDING DAY STYLE. THIS IS AN IN-SALON SERVICE AT MY LOCATION IN HANOVER, PA.

### BRIDE WEDDING DAY STYLE

\$180. THIS IS THE REMAINING PIECE OF THE BRIDE PRICE TOTAL OF \$360 (THE FIRST HALF WAS PAID IN THE BOOKING RETAINER) THIS HALF WILL BE ON THE FINAL INVOICE.

THIS IS THE FINAL STYLE FOR THE BRIDE ON HER SPECIAL DAY. I ALLOW 75MIN IN MY DAY-OF SCHEDULE FOR METICULOUS DETAIL AND PRECISION STYLING. THERE'S NOTHING LIKE SEEING THE STYLE COME TOGETHER WITH THE MAKEUP, JEWELERY, AND DRESS.

## TRAVEL

TRAVEL FEES: \$2/MILE (EXAMPLE: \$40 FEE IF 20 MILES FROM SALON) FEE IS WAIVED IF LESS THAN 10 MILES.

## ASSISTANTS

A CONVENIENCE/ASSISTANT FEE OF \$150 WILL BE CHARGED IF YOUR TOTAL COUNT FOR STYLES IS GREATER THAN 7 PEOPLE OR ALLOWS FOR ONLY A SHORT TIME WINDOW FOR STYLING, THUS REQUIRING MORE HANDS ON DECK. I WILL LINE UP AN ASSISTANT OR ADDITIONAL STYLIST AS NEEDED.

IF 2 OR MORE ASSISTANTS ARE REQUIRED, ASSISTANT FEE IS \$200 THIS CAN BE SUPER EFFICIENT BUT TAKES MULTIPLE STYLISTS OUT OF THE SALON FOR THE DAY THEY COULD HAVE SCHEDULED A FULL DAY OF CLIENTS OR THEIR OWN BRIDAL BOOKING.

## BRIDESMAIDS, MOTHERS, FLOWERGIRLS

2 PRIMARY STYLING OPTIONS: SIGNATURE STYLES & BRISK BEAUTY

- \$125 SIGNATURE WEDDING STYLE: YOUR PICK (BRIDESMAID OR MOM GETS TO SELECT THE STYLE). MOST STYLES FOUND ON PINTEREST OR THE INTERNET CAN BE ACHIEVED IN THIS TIME FRAME. MOST STYLES ON MY INSTAGRAM ARE ALSO SIGNATURE STYLES (45MIN)
- \$100 BRISK BEAUTY: STYLIST'S PICK (BASED UPON STYLES THAT THE BRIDESMAID/MOM LIKES) SO THAT IT IS AN ACHIEVEABLE STYLE WITHIN 30 MINUTES OR LESS. JUST AS BEAUTIFUL AS A SIGNATURE STYLE BUT RESTRICTED TO WHAT IS REALISTIC ON YOUR HAIR TEXTURE IN A SHORTENED TIMELINE.

BRISK BEAUTY STYLES ARE BEST FOR QUICK CURLS OR THOSE IN A TIME CRUNCH THAT JUST WANT A QUICK OPTION FOR THEIR HAIR (30MIN OR LESS)

- \$75 PIXIE QUICK OR FLOWERGIRL: 15-20MINUTE QUICK STYLE FOR FLOWERGIRLS OR THOSE WITH "ABOVE THE SHOULDER" SHORT HAIRCUTS THAT ONLY WANT A FEW CURLS

- VERY FEW STYLES ARE NOT OPTIONS AS ACHIEVEABLE FOR A BRIDESMAID TIMESLOT, BUT TRUE GLAM OR HOLLYWOOD WAVES TAKE OVER AN HOUR TO ACHIEVE AND WILL NOT BE AN OPTION FOR BRIDESMAID/MOM STYLES. A SIMILAR SOFT WAVE CAN BE AN ALTERNATIVE.

## WEDDING DAY BRIDAL PARTY EXPECTATIONS:

### WET HAIR/BLOW-DRY FEE

ALL SERVICES ARE DRY HAIR STYLING. IF SOMEONE SCHEDULED FOR HAIR SHOWS UP AT TIME OF SERVICE WITH DAMP/WET HAIR AND DRYING IS NECESSARY TO COMPLETE THEIR STYLE:

SHE CAN CHOOSE TO:

BE MOVED TO LAST ON THE LIST OF STYLES TO STAY ON SCHEDULE AND HOPE THAT IT DRIES IN TIME OR BE REMOVED ENTIRELY WITHOUT REFUND OF SERVICE

AN ADDITIONAL INVOICE FOR \$30 BLOWDRY FEE WILL BE ISSUED TO COVER ADDITIONAL TIME AND SERVICE ADDED TO SCHEDULE IF HAIR INDEED NEEDS DRIED TO BEGIN SERVICE. THIS IS NOT A BLOWOUT OFFERING. ALL SERVICES ARE DRY HAIR STYLING.

### EXTENSION FEE FOR BRIDESMAIDS/MOMS (NOT THE BRIDE)

IF YOU WANT CLIP-IN EXTENSIONS PLACED FOR YOUR STYLE OR NEED ASSISTANCE WITH A HALO EXTENSION PIECE, A FEE IS ADDED TO THE STYLE. IF I'M NOT NOTIFIED BEFORE THE FINAL INVOICE IS SENT TO THE BRIDE, THIS FEE WILL BE EXPECTED IN CASH CHECK, OR VENMO AT TIME OF SERVICE

### WEDDING DAY SCHEDULE & WEDDING DAY LATE FEES

5MINUTES PAST DUE IS THE MAXIMUM ALLOWANCE THAT IS ACCEPTABLE AND NOT CHARGED FOR. A LATE FEE IS \$15

IN ORDER TO BE EFFICIENT AND ALLOW TIME FOR EACH STYLE, ESPECIALLY THE BRIDE TO HAVE PEACE OF MIND THAT ALL WILL BE READY ON TIME... A DAY OF SCHEDULE WILL BE EXPECTED TO BE FOLLOWED. GAPS ARE NOT ACCOUNTED FOR.

A SCHEDULE WILL BE PREPARED WITH TIME FOR EACH BRIDESMAID, MOM, FLOWER GIRL, AND BRIDE. I'LL THEN ASK THAT THE BRIDE DESIGNATE A NAME FOR EACH TIMESLOT SO THAT THERE IS NO CONFUSION ON WHAT TIME EACH GIRL NEEDS TO BE READY TO JUMP IN THE HAIR CHAIR. BE SURE TO PICK A MORNING PERSON OR RELIABLE BRIDESMAID FOR THE FIRST TIME SLOT.

I DON'T DO THIS TO BE STRICT, BUT TO ASSURE YOU THAT THE DAY WILL FLOW SEAMLESSLY. I LOVE TO GET AHEAD OF SCHEDULE IF POSSIBLE BUT NEVER WANT TO FALL BEHIND DUE TO UNTIMELINESS.

## HAIR PHOTOS

IN AN EFFORT TO MARKET FOR MY BUSINESS, I ASK PERMISSION TO TAKE PHOTOS OF YOURS AND YOUR BRIDESMAIDS' HAIR TO SHARE YOUR BEAUTY AND MY CREATIONS ON MY BUSINESS SOCIAL MEDIA ACCOUNTS AND POSSIBLY MY WEBSITE. PLEASE BE SURE TO SEND ANY PROFESSIONAL PHOTOS FEATURING THE STUNNING HAIR TO MY EMAIL SO THAT YOU CAN BE FEATURED ON MY WEBSITE AND SOCIAL MEDIA.

## CHANGES OR BRIDESMAID CANCELLATIONS

IF THE TOTAL NUMBER OF STYLES SUBMITTED ON THE INQUIRY AT TIME OF BOOKING NEEDS ADJUSTED:

LESS THAN 90 DAYS BEFORE THE WEDDING, NO FEE IS INVOLVED BUT NO PROMISES CAN BE MADE THAT I WILL BE ABLE TO ACCOMMODATE THE CHANGES.

LESS THAN 60 DAYS BEFORE THE WEDDING, A FEE VALUED AT 50% OF THE CANCELLED SERVICE(S) MAY BE CHARGED. ADDITIONAL SERVICES ADDED WITHIN 60 DAYS WILL ACQUIRE AN ADDITIONAL 20% CONVENIENCE FEE IF POSSIBLE IN THE SCHEDULE OR MAY BE DENIED IF TIME DOES NOT ALLOW. FINDING A SECOND STYLIST OR ADJUSTING THE TIMELINE ON SHORT NOTICE IS NOT AN EASY TASK.

SPECIFIC DETAILS SHOULD BE LOCKED IN AT LEAST 60 DAYS BEFORE THE WEDDING, BUT I WILL DO MY BEST TO ACCOMMODATE AS ADJUSTMENTS NEED TO BE MADE.

## STYLIST INJURY, ILLNESS, UNPLANNED CIRCUMSTANCES

YOU'LL BE NOTIFIED AT MY EARLIEST KNOWLEDGE OF ANY CIRCUMSTANCE (HEALTH RELATED) THAT I AM UNABLE TO DO YOUR BRIDAL HAIR. IN THIS EVENT, I WILL CONTACT COLLEAGUES THAT I TRUST TO FIND COVERAGE.

IF WE HAVENT DONE A TRIAL YET, THE FULL BOOKING RETAINER WILL BE REFUNDED. IF A TRIAL HAS BEEN DONE, JUST \$50 WILL BE REFUNDED.

## FINAL PAYMENT

REMAINDER OF BRIDE PRICE, BLOWOUT, ALL FEES, & ALL OTHER STYLES MUST BE PAID IN FULL BEFORE THE TIME OF COMPLETION ON YOUR WEDDING DAY. AN INVOICE WILL BE DRAFTED AND SENT VIA EMAIL AND/OR TEXT THE WEEK OF YOUR WEDDING DATE. YOU ARE ABLE TO PAY AT YOUR CONVENIENCE BY CARD.

IF YOUR BRIDESMAIDS ARE PAYING FOR THEIR OWN SERVICES, YOU ARE RESPONSIBLE FOR COLLECTING PAYMENT FROM THEM.

IF YOU PREFER TO PAY CASH, PLEASE NOTIFY ME AND BE SURE TO HAVE ALL CASH COLLECTED IN ONE ENVELOPE PRIOR TO THE COMPLETION OF ALL STYLES ON THE WEDDING DAY. PS, A 5% DISCOUNT IS APPLIED AS A THANKYOU FOR CASH PAYMENT.

PLEASE NOTE, VENMO IS ONLY FOR GRATUITY AND WILL NOT BE AN ACCEPTABLE WAY TO PAY FOR A SERVICE

## SEE HOW YOU COULD SAVE

DISCOUNTS AVAILABLE FOR:

MONDAY-THURSDAY WEDDING DATES (15%)

LESS BUSY SEASON: DECEMBER 5%, JANUARY 10%, FEBRUARY 15%, MARCH 10%, APRIL 5%

CASH PAYMENT DISCOUNT (5%)

FREE TRAVEL WITHIN 10 MILES OR AT SELECT EXCLUSIVE VENUES

I FIND JOY IN BEING HOSPITABLE, SO YOU ARE WELCOME TO USE MY SALON AS YOUR GETTING READY LOCATION FREE OF CHARGE/ NO TRAVEL FEE

## GRATUITY

GRATUITY IS NEVER EXPECTED BUT ALWAYS SO GREATLY APPRECIATED. IT IS NOT FACTORED INTO PRICING OR CHARGED ON TOP OF THE SERVICE. IF YOU OR YOUR BRIDAL PARTY WISH TO SHOW US SOME LOVE ON THE WEDDING DAY, CASH IS WELCOME OR OUR PERSONAL VENMO IS AVAILABLE

## HOW TO BOOK

EMAIL TO CHECK AVAILABILITY FOR YOUR WEDDING DATE. [KATIE@RADIANTHAIR.DESIGN](mailto:katie@radianthair.design)

READ OVER THIS CONTRACT AND ASK ME ANY QUESTIONS YOU MAY HAVE

I REQUIRE AN INQUIRY FORM TO BE FILLED OUT ONLINE AND SUBMITTED IF YOU HAVENT ALREADY DONE SO. THERE ARE LINKS TO THE FORM ON MY WEBSITE

UPON REVIEWING, I'LL FOLLOW UP WITH AN EMAIL. AND IF YOU WANT TO BOOK WITH ME, JUST LET ME KNOW SO THAT I CAN SEND YOUR INVOICE YOU FOR THE BOOKING RETAINER.

YOUR PAYMENT OF THE BOOKING RETAINER INVOICE EQUATES TO:

YOUR SIGNATURE AGREEING TO ALL OF THE TERMS OUTLINED ON THIS CONTRACT (NO ACTUAL SIGNATURE REQUIRED)

YOUR DATE IS OFFICIALLY SECURED EXCLUSIVELY FOR YOUR WEDDING STYLING NEEDS

BE SURE TO ASK ANY QUESTIONS YOU HAVE BEFORE OFFICIALLY BOOKING. BUT DONT WAIT TOO LONG OR YOUR DATE COULD SLIP AWAY.

CONGRATULATIONS ON THIS CHAPTER OF LIFE. ENGAGEMENT IS A SUPER EXCITING TIME AND I AM SO BLESSED TO GET TO DO HAIR FOR THESE MAGICAL MOMENTS. I LOOK FORWARD TO WORKING WITH YOU.

KATIE LEHMAN

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