

RADIANT HAIR DESIGN



2 STYLISTS DOING 6 OR MORE COMBINED STYLES

BRIDE

BRIDE TOTAL: \$360

BRIDE PRICE INCLUDES BOOKING RETAINER (\$80), IN-SALON HAIR TRIAL (\$100), & WEDDING DAY STYLE (\$180)

A PRE-WEDDING BLOWOUT MAY BE AVAILABLE FOR AN ADDITIONAL \$60 THE DAY BEFORE YOUR WEDDING

BOOKING RETAINER

\$80 (NON-REFUNDABLE) BOOKING RETAINER. UPON PAYMENT OF THE INVOICE, YOUR DATE IS BOOKED EXCLUSIVELY FOR YOUR WEDDING. WE WILL THEN SCHEDULE YOUR TRIAL

BRIDAL TRIAL

A TRIAL IS INCLUDED IN YOUR BRIDE PACKAGE. \$100 WILL BE DUE AT THE TIME OF YOUR HAIR TRIAL. DOING A TRIAL ENSURES THAT I KNOW YOUR HAIR WELL, WE ARE ON THE SAME PAGE WITH DETAILS ABOUT YOUR DESIRED LOOK, AND YOU ARE COMFORTABLE IN MY GREAT HANDS ON YOUR SPECIAL DAY. TRIALS ARE RECOMMENDED JUST 1-2 MONTHS PRIOR TO YOUR WEDDING DAY SO THAT YOUR HAIR IS FRESH IN MY MIND. A TRIAL APPOINTMENT ALLOWS FOR 90 MINUTES. WE CAN DO ONE PRIMARY STYLE AND IF THERE IS TIME WE CAN TRY A COUPLE CHANGES OR ALTERNATIVE STYLES

ADDITIONAL TRIALS \$100

BLOWOUT

THE DAY BEFORE BLOWOUT IS AN OPTIONAL ADDITION TO YOUR CONTRACT AT A COST OF \$60. A WOMAN'S WEDDING DAY IS SO PRECIOUS AND PREPARING YOUR HAIR THE DAY BEFORE WITH A PROPER BLOWOUT IS THE BEST THING YOU CAN DO TO FEEL BEAUTIFUL AT THE REHEARSAL AND HAVE YOUR HAIR PREPARED WITH PROPER CLEANLINESS AND PRODUCTS FOR YOUR WEDDING DAY STYLE. THIS IS AN IN-SALON SERVICE AT MY LOCATION IN HANOVER, PA.

BRIDE WEDDING DAY STYLE

\$180. THIS IS THE REMAINING PIECE OF THE BRIDE PRICE TOTAL OF \$360

THIS IS THE FINAL STYLE FOR THE BRIDE ON HER SPECIAL DAY. I ALLOW 75MIN IN MY DAY-OF SCHEDULE FOR METICULOUS DETAIL AND PRECISION STYLING. THERE'S NOTHING LIKE SEEING THE STYLE COME TOGETHER WITH THE MAKEUP, JEWELERY, AND DRESS.

TRAVEL

TRAVEL FEES: \$2/MILE (EXAMPLE: \$40 FEE IF 20 MILES FROM SALON) FEE IS WAIVED IF LESS THAN 10 MILES.

ASSISTANTS

A CONVENIENCE/ASSISTANT FEE OF \$150 WILL BE CHARGED IF YOUR TOTAL COUNT FOR STYLES IS GREATER THAN 7 PEOPLE OR ALLOWS FOR ONLY A SHORT TIME WINDOW FOR STYLING, THUS REQUIRING MORE HANDS ON DECK. I WILL LINE UP AN ASSISTANT OR ADDITIONAL STYLIST AS NEEDED.

IF 2 OR MORE ASSISTANTS ARE REQUIRED, ASSISTANT FEE IS \$200 THIS CAN BE SUPER EFFICIENT BUT TAKES MULTIPLE STYLISTS OUT OF THE SALON FOR THE DAY THEY COULD HAVE SCHEDULED A FULL DAY OF CLIENTS OR THEIR OWN BRIDAL BOOKING.

BRIDESMAIDS, MOTHERS, FLOWERGIRLS

STYLING OPTIONS:

- \$125 SIGNATURE WEDDING STYLE: MOST STYLES FOUND ONLINE OR ON SOCIAL MEDIA CAN BE ACHIEVED IN THE ALLOTTED 45MIN. (\$118 CASH PRICE)
- \$100 SIMPLY CURLED: NO PINS. NO BRAIDS. JUST BEAUTIFULLY & SIMPLY CURLED IN THE ALLOTTED 30MIN (\$95 CASH PRICE)
- \$80 FLOWERGIRL: SIMPLY CURLED OR A QUICK STYLE WITH SIMPLE BRAIDS IN THE ALLOTTED 30MIN (\$75 CASH PRICE)
- \$50 PIXIE QUICK: FOR THOSE WITH "ABOVE THE SHOULDER", SHORT HAIRCUTS THAT ONLY WANT A FEW CURLS AND JUST SPRUCED UP. CANNOT BE PINNED UP IN AN UP OR HALF-UP STYLE (\$48 CASH PRICE)

NOTE: GLAM/HOLLYWOOD WAVES ARE AN EXCEPTION AND ARE NOT ACHIEVABLE IN THIS TIMEFRAME, HOWEVER A SIMILAR WAVE PATTERN MAY BE ACHIEVABLE

CHANGES OR BRIDESMAID CANCELLATIONS

IF THE TOTAL NUMBER OF STYLES SUBMITTED ON THE INQUIRY AT TIME OF BOOKING NEEDS ADJUSTED:

LESS THAN 90 DAYS BEFORE THE WEDDING, NO FEE IS INVOLVED BUT NO PROMISES CAN BE MADE THAT I WILL BE ABLE TO ACCOMMODATE THE CHANGES.

LESS THAN 60 DAYS BEFORE THE WEDDING, A FEE VALUED AT 50% OF THE CANCELLED SERVICE(S) MAY BE CHARGED. ADDITIONAL SERVICES ADDED WITHIN 60 DAYS WILL ACQUIRE AN ADDITIONAL 20% CONVENIENCE FEE IF POSSIBLE IN THE SCHEDULE OR MAY BE DENIED IF TIME DOES NOT ALLOW. FINDING A SECOND STYLIST OR ADJUSTING THE TIMELINE ON SHORT NOTICE IS NOT AN EASY TASK.

SPECIFIC DETAILS SHOULD BE LOCKED IN AT LEAST 60 DAYS BEFORE THE WEDDING, BUT I WILL DO MY BEST TO ACCOMMODATE AS ADJUSTMENTS NEED TO BE MADE.

FINAL DETAILS FORM

I'LL SEND YOU A LINK ABOUT 60 DAYS PRIOR TO YOUR WEDDING DATE FOR YOU TO COMPLETE THE FINAL DETAILS FORM. I WILL GATHER A MORE REFINED SET OF DETAILS AS WE APPROACH YOUR WEDDING DAY. THIS WILL REQUIRE YOU TO KNOW SOME BASIC WEDDING DAY TIMELINE, NAMES AND NEEDS FOR EACH GIRL IN YOUR BRIDAL PARTY. THIS IS DUE AT LEAST 30 DAYS PRIOR TO YOUR WEDDING DAY. I USE THIS TO ESTABLISH OUR TIME SCHEDULE AND INVOICE FOR HAIR.

PAYMENT

BOOKING RETAINER OF \$80 WILL BE SENT VIA INVOICE FROM MY BOOKING SOFTWARE, VAGARO. YOU CAN PAY THIS AT ANY TIME BY CARD BY FOLLOWING THE LINK.

TRIAL PAYMENT OF \$100 WILL BE DUE AT THE TIME OF YOUR HAIR TRIAL. YOU ARE WELCOME TO PAY BY CASH CHECK OR CARD AT THIS APPOINTMENT.

IF YOU CHOOSE TO ADD A BLOWOUT THE DAY BEFORE YOUR WEDDING, THIS PAYMENT OF \$60 WILL BE ON YOUR FINAL WEDDING DAY PAYMENT.

FINAL PAYMENT:

AN INVOICE WILL BE DRAFTED AND SENT VIA EMAIL AND/OR TEXT THE WEEK OF YOUR WEDDING DATE BASED UPON THE DETAILS ON YOUR FINAL DETAILS FORM.

FINAL PAYMENT WILL INCLUDE, AT MINIMUM; BRIDE STYLE, TRAVEL FEE, AND ASSISTANT FEE

FINAL PAYMENT WILL INCLUDE ALL ADDITIONAL STYLES IF PRE-DETERMINED WHICH STYLE SELECTIONS THEY ARE RECEIVING.

FINAL PAYMENT CAN BE BY CARD VIA INVOICE IN ONE LUMP SUM FOR ALL STYLES OR JUST YOUR OWN PAYMENT AND FEES.

CASH, VENMO, OR CHECK ON THE DAY OF THE WEDDING AT TIME OF SERVICE IS ALSO AN ACCEPTABLE PAYMENT PLAN.

IF YOU PREFER TO PAY CASH, PLEASE NOTIFY ME SO I CAN BE SURE TO REFLECT THE 5% CASH DISCOUNT AS A THANK YOU FOR CASH PAYMENT. BE SURE TO HAVE CASH COLLECTED IN ONE ENVELOPE ON THE WEDDING DAY.

REMAINDER OF BRIDE PRICE, BLOWOUT, ALL FEES, & ALL OTHER STYLES MUST BE PAID IN FULL AT THE TIME OF COMPLETION ON YOUR WEDDING DAY.

IF YOUR BRIDESMAIDS ARE PAYING FOR THEIR OWN SERVICES, YOU ARE RESPONSIBLE FOR COLLECTING PAYMENT FROM THEM

SEE HOW YOU COULD SAVE

DISCOUNTS AVAILABLE FOR:

MONDAY-THURSDAY WEDDING DATES (15%)*

LESS BUSY SEASON: DECEMBER 5%, JANUARY 10%, FEBRUARY 15%, MARCH 10%, APRIL 5%*

CASH PAYMENT DISCOUNT (5%)*

CANNOT COMBINE TWO PERCENTAGE DISCOUNTS

FREE TRAVEL WITHIN 10 MILES OR AT SELECT EXCLUSIVE VENUES

I FIND JOY IN BEING HOSPITABLE, SO YOU ARE WELCOME TO USE MY SALON AS YOUR GETTING READY LOCATION FREE OF CHARGE/ NO TRAVEL FEE

GRATUITY

GRATUITY IS NEVER EXPECTED BUT ALWAYS SO GREATLY APPRECIATED. IT IS NOT FACTORED INTO PRICING OR CHARGED ON TOP OF THE SERVICE. IF YOU OR YOUR BRIDAL PARTY WISH TO SHOW US SOME LOVE ON THE WEDDING DAY, CASH IS WELCOME OR OUR PERSONAL VENMO IS AVAILABLE

WEDDING DAY BRIDAL PARTY EXPECTATIONS:

WET HAIR/BLOW-DRY FEE

ALL SERVICES ARE DRY HAIR STYLING. IF SOMEONE SCHEDULED FOR HAIR SHOWS UP AT TIME OF SERVICE WITH DAMP/WET HAIR AND DRYING IS NECESSARY TO COMPLETE THEIR STYLE:

SHE CAN CHOOSE TO:

BE MOVED TO LAST ON THE LIST OF STYLES TO STAY ON SCHEDULE AND HOPE THAT IT DRIES IN TIME
OR BE REMOVED ENTIRELY WITHOUT REFUND OF SERVICE

AN ADDITIONAL INVOICE FOR \$30 BLOWDRY FEE WILL BE ISSUED TO COVER ADDITIONAL TIME AND SERVICE ADDED TO SCHEDULE IF HAIR INDEED NEEDS DRIED TO BEGIN SERVICE. THIS IS NOT A BLOWOUT OFFERING. ALL SERVICES ARE DRY HAIR STYLING.

EXTENSION FEE FOR BRIDESMAIDS/MOMS (NOT THE BRIDE)

IF ANYONE BESIDES THE BRIDE WANTS CLIP-IN EXTENSIONS PLACED FOR YOUR STYLE OR NEED ASSISTANCE WITH A HALO EXTENSION PIECE, A FEE OF \$15 IS ADDED TO THE STYLE COST FOR ADDITIONAL TIME AND DETAIL OF STYLING.

THERE IS NO ADDITIONAL CHARGE FOR THE BRIDE TO HAVE CLIP IN EXTENSIONS PLACED. IT'S EVEN ENCOURAGED IN MANY CASES.

WEDDING DAY SCHEDULE & WEDDING DAY LATE FEES

5MINUTES PAST DUE IS THE MAXIMUM ALLOWANCE THAT IS ACCEPTABLE AND NOT CHARGED FOR. A LATE FEE IS \$15

IN ORDER TO BE EFFICIENT AND ALLOW TIME FOR EACH STYLE, ESPECIALLY THE BRIDE TO HAVE PEACE OF MIND THAT ALL WILL BE READY ON TIME... A DAY OF SCHEDULE WILL BE EXPECTED TO BE FOLLOWED. GAPS ARE NOT ACCOUNTED FOR.

A SCHEDULE WILL BE PREPARED WITH TIME FOR EACH BRIDESMAID, MOM, FLOWER GIRL, AND BRIDE. I'LL THEN ASK THAT THE BRIDE DESIGNATE A NAME FOR EACH TIMESLOT SO THAT THERE IS NO CONFUSION ON WHAT TIME EACH GIRL NEEDS TO BE READY TO JUMP IN THE HAIR CHAIR. BE SURE TO PICK A MORNING PERSON OR RELIABLE BRIDESMAID FOR THE FIRST TIME SLOT.

I DONT DO THIS TO BE STRICT, BUT TO ASSURE YOU THAT THE DAY WILL FLOW SEAMLESSLY. I LOVE TO GET AHEAD OF SCHEDULE IF POSSIBLE BUT NEVER WANT TO FALL BEHIND DUE TO UNTIMELINESS.

HAIR PHOTOS

IN AN EFFORT TO MARKET FOR MY BUSINESS, I ASK PERMISSION TO TAKE PHOTOS OF YOURS AND YOUR BRIDESMAIDS' HAIR TO SHARE YOUR BEAUTY AND MY CREATIONS ON MY BUSINESS SOCIAL MEDIA ACCOUNTS AND POSSIBLY MY WEBSITE. PLEASE BE SURE TO SEND ANY PROFESSIONAL PHOTOS FEATURING THE STUNNING HAIR TO MY EMAIL SO THAT YOU CAN BE FEATURED ON MY WEBSITE AND SOCIAL MEDIA.

STYLIST INJURY, ILLNESS, UNPLANNED CIRCUMSTANCES

YOU'LL BE NOTIFIED AT MY EARLIEST KNOWLEDGE OF ANY CIRCUMSTANCE (HEALTH RELATED) THAT I AM UNABLE TO DO YOUR BRIDAL HAIR. IN THIS EVENT, I WILL CONTACT COLLEAGUES THAT I TRUST TO FIND COVERAGE. HOWEVER, YOU ARE WELCOME TO SEARCH ON YOUR OWN FOR A REPLACEMENT AS WELL.

THE \$80 BOOKING RETAINER WILL BE REFUNDED, UNLESS YOU CHOOSE TO REMAIN WITH ANOTHER RADIANT HAIR DESIGNS STYLIST UNDER THIS CONTRACT.

HOW TO BOOK

EMAIL TO CHECK AVAILABILITY FOR YOUR WEDDING DATE. [KATIE@RADIANTHAIR.DESIGN](mailto:katie@radianthair.design)

READ OVER THIS CONTRACT AND ASK ME ANY QUESTIONS YOU MAY HAVE.

I REQUIRE AN INQUIRY FORM TO BE FILLED OUT ONLINE AND SUBMITTED IF YOU HAVEN'T ALREADY DONE SO. THERE ARE LINKS TO THE FORM ON MY WEBSITE.

UPON REVIEWING, I'LL FOLLOW UP WITH AN EMAIL. AND IF YOU WANT TO BOOK WITH ME, JUST LET ME KNOW SO THAT I CAN SEND YOUR INVOICE YOU FOR THE BOOKING RETAINER.

YOUR PAYMENT OF THE BOOKING RETAINER INVOICE EQUATES TO:

YOUR SIGNATURE AGREEING TO ALL OF THE TERMS OUTLINED ON THIS CONTRACT (NO ACTUAL SIGNATURE REQUIRED)

YOUR DATE IS OFFICIALLY SECURED EXCLUSIVELY FOR YOUR WEDDING STYLING NEEDS

BE SURE TO ASK ANY QUESTIONS YOU HAVE BEFORE OFFICIALLY BOOKING. BUT DON'T WAIT TOO LONG OR YOUR DATE COULD SLIP AWAY.

CONGRATULATIONS ON THIS CHAPTER OF LIFE. ENGAGEMENT IS A SUPER EXCITING TIME AND I AM SO BLESSED TO GET TO DO HAIR FOR THESE MAGICAL MOMENTS. I LOOK FORWARD TO WORKING WITH YOU.

KATIE LEHMAN

RADIANT HAIR DESIGN

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